

Strategic Procurement Made Simple



Step 1: Existing Team Deep Dive

Where are you now?
Data Collection
Identify Opportunities



Step 2: Where do you want to be?

Identify what's important
Align to the wider business
Plan Key Milestones



Step 3: What Does Success Look Like?

Where can you improve?
Where is the Market going?
Is the reward worth the effort?



Step 4: Agree SMART Objectives

Aim for continual improvement
Build a friendly dashboard
Ensure team buy in to targets



Step 5: Implement, Measure, Deliver, Review

Share successes
Reward Excellence
Review progress often

